

OVERCOME YOUR BARRIERS TO GROWTH

Allied Consulting Group - Identifying and Selecting Great Leaders

Monday, May 15, 2017

8am - Noon

The Wisconsin Club

900 W. Wisconsin Ave, Milwaukee, Wisconsin, 53233

Tom Foster

Speaker. Author. Trainer.

Tom Foster spends most of his time talking with managers and business owners. The conversations are about business lives, personal lives, goals, objectives and measuring performance.

In short, transforming groups of people into teams working together.

Tom Foster is the author of two books - [Outbound Air - Levels of Work in Organizational Structure](#) and [Hiring Talent - Levels of Work in the Behavioral Interview](#). Tom travels North America working with CEOs on what happens when their companies get bigger, from a dozen employees to a hundred, to five hundred, to a thousand plus. Since 2004, he has delivered this workshop to more than 450 executive groups across the country.

In Broward County, Florida, Tom operates three executive peer groups, where, since 1995, he has delivered more than 14,000 hours as an executive coach to CEOs. His client base is diverse. From retail to distribution, manufacturing, construction, software, professional and industrial services. Tom is an expert on business models, organizational structure and hiring.

Management Myths and Time Span, The Research of Elliott Jaques

8am - Noon

As our organizations grow, headcount increases and the number and size of projects get bigger, things become more complex. Control systems get stress tested, we outgrow processes and the wheels get wobbly. We get the work done, deliver the project, the customer is happy, but when we look in the wake, there are body bags and organizational friction. All of this has an impact on profit.

We think we have personality conflicts and breakdowns in communication, so we do personality testing and conduct communication seminars in the hope that we can all work better together. But after the seminar, nothing changes. That's because we do not have a communication problem, we have a structure problem. We create the structure in which people work. We set the context. It is all about structure. Change the context, behavior follows.

In his presentation, Tom Foster will share the statistically significant research of the late Dr. Elliott Jaques (1917-2003) related to levels of work in organizational structure.

“Tom Foster is the most important speaker on leadership we've had in TEC in the last five years.”

—Lisa Reardon, CEO OwnersEdge

To Register:

Please visit www.alliedcg.com/allied-x-events-and-classes

Arrive at 7:30 a.m. for light refreshments and the program will begin promptly at 8 a.m.



For more information please call John Howman at (262) 724-6668
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